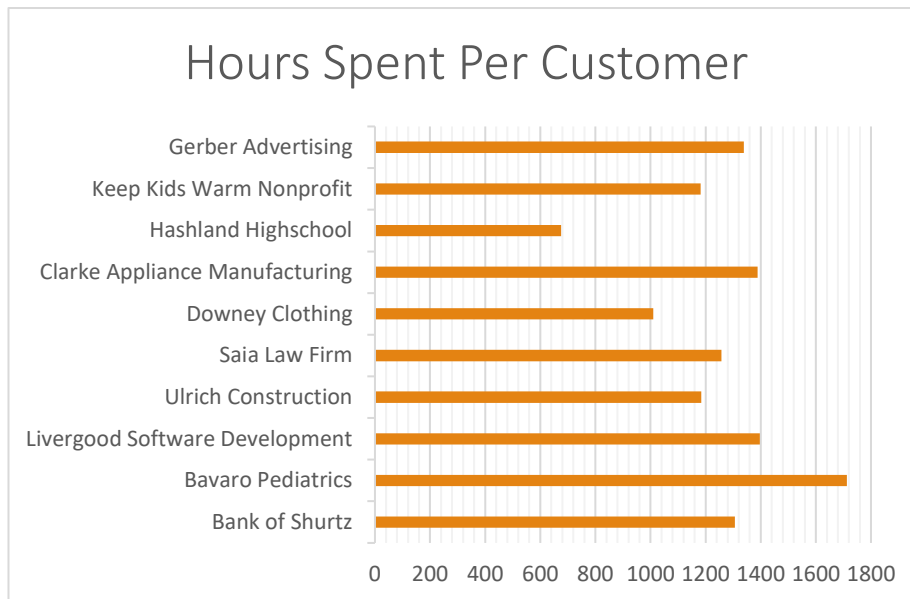


Client Name	Q1 Hours	Q2 Hours	Q3 Hours
Bank of Shurtz	372.00	305.00	221.00
Bavaro Pediatrics	343.00	486.00	444.00
Livergood Software Development	282.00	289.00	362.00
Ulrich Construction	342.00	160.00	383.00
Saia Law Firm	512.00	185.00	365.00
Downey Clothing	214.00	483.00	115.00
Clarke Appliance Manufacturing	395.00	468.00	313.00
Hashland Highschool	137.00	166.00	159.00
Keep Kids Warm Nonprofit	262.00	250.00	412.00
Gerber Advertising	246.00	476.00	502.00
Average	310.5	326.8	327.6

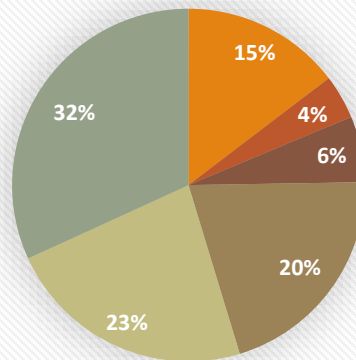


Niagara Frontier CyberWatch

2023 Client Billing

Q4 Hours	Total Billable Hours	Client Weekly Average
408.00	1306	25.12
440.00	1713	32.94
464.00	1397	26.87
299.00	1184	22.77
195.00	1257	24.17
198.00	1010	19.42
213.00	1389	26.71
213.00	675	12.98
258.00	1182	22.73
115.00	1339	25.75
280.3	1245.2	23.95

Profit Percentage by Service



- Risk Assessment
- Security Awareness Training
- Incident Response Planning
- Third-Party Risk Assessment
- Security Audits
- Penetration Testing

Service Provided	Hourly Rate	Discount?	Year Subtotal	Year Total
Security Audits	\$229.99	No	\$300,366.94	\$300,366.94
Risk Assessment	\$119.99	Yes	\$205,542.87	\$195,265.73
Penetration Testing	\$299.99	No	\$419,086.03	\$419,086.03
Third-Party Risk Assessment	\$199.99	No	\$236,788.16	\$236,788.16
Penetration Testing	\$299.99	No	\$377,087.43	\$377,087.43
Incident Response Planning	\$149.99	No	\$151,489.90	\$151,489.90
Third-Party Risk Assessment	\$199.99	No	\$277,786.11	\$277,786.11
Security Awareness Training	\$149.99	No	\$101,243.25	\$101,243.25
Security Audits	\$229.99	No	\$271,848.18	\$271,848.18
Risk Assessment	\$119.99	No	\$160,666.61	\$160,666.61
	\$199.99		\$250,190.55	\$249,162.83